



I N J E C T I O N S Y S T E M S
J U V A +



At the cutting edge of innovation, Juvaplust designs and manufactures in Switzerland the most advanced electronic syringes for medical aesthetics and dental anaesthesia.

Our latest commercial success is boosting our product visibility on a global scale. Therefore, in order to reinforce our passionate and dedicated team, we are looking for a seasoned:

Export Sales Manager

Your mission:

Establish a global distribution network for the DENTAPEN® electronic syringe

- Complete the existing network (Europe, North America) by appointing new distributors in Asia, South America and the Middle East, focusing on growth and profitability,
- Enroll and manage local sales representatives to match company growth,
- Strengthen the recognition of the brand and generate sales in major international events,
- Enroll new Key Opinion Leaders, when suitable.

Your profile:

- Avid traveler with a get-it-done attitude, you have a successful track record of setting up distribution networks all over the world,
- At least 10 years B to B sales experience,
- Established network within the dental industry,
- Results driven, with high passion and motivation,
- Accomplished team management and networking skills,
- English is mandatory. Other languages would be desirable,
- Willing to travel extensively.

Ready for the challenge ?

Please send your resume, cover letter and work certificates in English to jobs@juvaplus.com.