



I N J E C T I O N S Y S T E M S
J U V A +



Founded in 2011, at the cutting edge of innovation, Juvaplus designs and manufactures in Switzerland the most advanced electronic syringes for aesthetic and dental anaesthesia.

We work in a small, dedicated and efficient team.

Our latest commercial success increases our international recognition, and is boosting our products' visibility. Therefore, in order to reinforce our team, we are looking for a:

Export Sales & Marketing Manager

Your mission:

Develop the distribution of DENTAPEN® overseas:

- Complete the existing network (Europe, North America) by finding new distributors in Asia, South America and the Middle East.
- Manage local Juvaplus representatives in Asia, South America and the Middle East
- Strengthen the recognition of the brand,
- Train and enroll new Key Opinion Leaders, when suitable,
- Generate sales and brand awareness in major international events.
- Enroll new sales local representatives when the growth opportunity can justify it,

Your profile:

- At least 10 years B to B sales experience within the dental industry overseas, with a track record of outstanding results,
- Results driven, with high passion and motivation,
- Accomplished team management and networking skills,
- English is mandatory. Other languages would be desirable,
- Willing to travel extensively.

Interested?

Please send your resume, cover letter and work certificates in English to jobs@juvaplus.com.