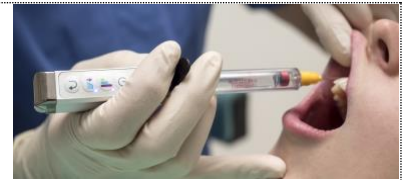




INJECTION SYSTEMS
J U V A +



Founded in 2011, at the cutting edge of innovation, Juvaplus designs and manufactures in Switzerland the most advanced electronic syringes for aesthetic and dental anaesthesia.

We work in a small, dedicated and efficient team.

Our latest commercial success increases our international recognition, and is boosting our products' visibility. Therefore, in order to reinforce our sales team, we are looking for a:

Business Development Manager - Dental Latin America

Your mission:

Develop the distribution of DENTAPEN® in Latin America:

- Find new distributors, and close commercial deals focusing on growth and profitability,
- Strengthen the recognition of the brand,
- Train and enroll new Key Opinion Leaders, when suitable,
- Generate sales in major international events.

Your profile:

- At least 5 to 10 years B to B sales experience within the dental industry overseas, with a track record of outstanding results,
- Results driven, with high passion and motivation,
- Accomplished networking skills,
- English is mandatory. Spanish or other languages would be desirable,
- Willing to travel extensively.

Interested?

Please send resume, motivation letter and work certificates in English to jobs@juvaplus.com.